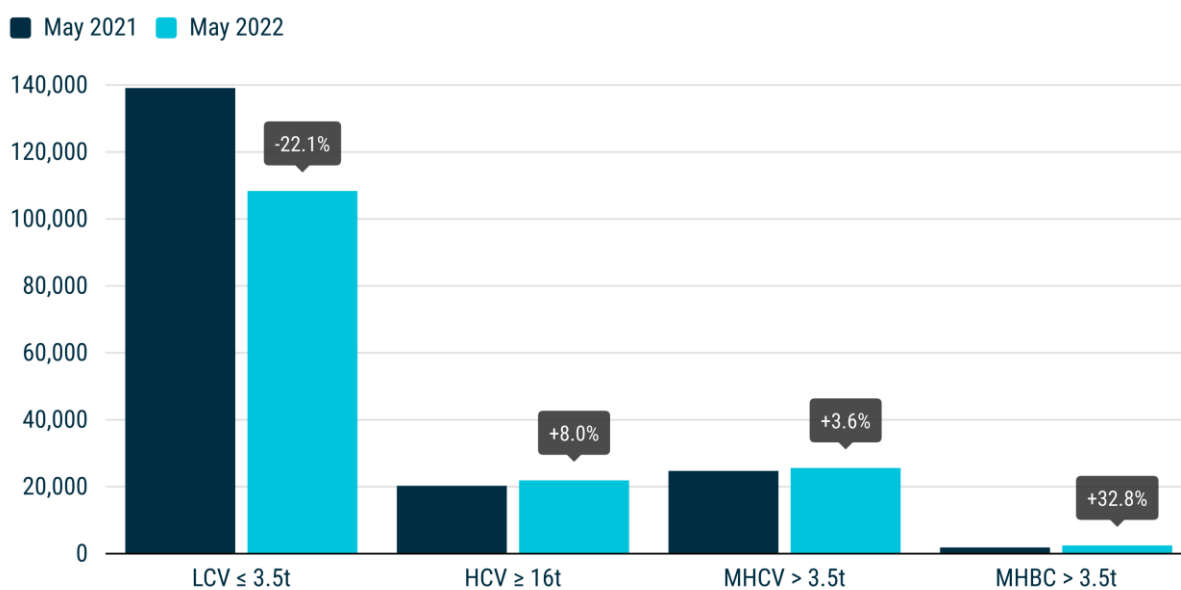


NEW COMMERCIAL VEHICLE REGISTRATIONS, EUROPEAN UNION¹

PRESS EMBARGO

8.00am CET (6.00am GMT), 23 June 2022

Commercial vehicle registrations: -19.8% five months into 2022; -17.7% in May



TOTAL NEW COMMERCIAL VEHICLES

In May 2022, new commercial vehicle registrations suffered another decline across the European Union, with sales down for the eleventh consecutive month. In May the figures dropped by 17.7% to reach 136,410 units sold. Trucks and buses saw growth compared to the same period last year, but the decline in van sales negatively affected the overall performance. All key EU markets recorded double-digit losses, with Spain witnessing the sharpest fall (-29.3%).

Five months into 2022, new commercial vehicle sales decreased by 19.8% in the EU, totalling 673,095 units, with the substantial drops in March and April weighing heavily on the year-to-date performance. The major markets in the region all posted negative growth: Spain (-31.2%), France (-22.3%), Germany (-17.1%) and Italy (-8.2%).

NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

In May, light commercial vehicle sales retreated across the EU (-22.1%), counting 108,355 units. Each of the region's major markets recorded declines last month. Spain saw the

¹ Data for Malta not available

² Including light buses & coaches

steepest fall (-32.6%), followed by Germany (-23.8%) and France (-19.7%). Italy on the other hand saw a smaller decrease (-13.5%).

From January to May, EU registrations of light commercial vehicles totalled 538,444 units, down by 23.2% compared to the year before. Among the four largest markets in the region, Italy had the smallest decline (-8.9%), whilst Spain (-36.1%), France (-24.9%) and Germany (-19.8%) witnessed double-digit losses.

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER³

Last month, registrations of new heavy commercial vehicles in the EU expanded by 8.0%, reaching 21,896 units. Nearly all markets in Central Europe recorded gains, contributing to the positive performance of the region, with Latvia seeing the highest increase (+86.9%). Looking at the four major markets in Western Europe, only Spain recorded negative growth (-4.6%). Germany posted a modest expansion (+2.4%), whereas France and Italy witnessed double-digit gains (+14.6% and +14.3% respectively).

During the five first months of 2022, new heavy trucks sales in the EU posted a slight decline (-0.4%). The expansion of sales in May was not enough to offset the negative cumulative performance. The results of the four key markets in Western Europe showed mixed results: France and Spain managed to post growth over this period (+5.3% and +1.8% respectively), whilst Germany and Italy saw modest declines (-4.0% and -1.8% respectively).

NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T⁴

May sales of heavy and medium commercial vehicles grew by 3.6% in the EU, counting 25,603 units. Many markets in Central Europe contributed to the positive performance. The four largest markets in Western Europe recorded mixed results. Italy (+10.7%) and France (+9.1%) posted gains. Germany and Spain on the other hand recorded losses (-4.8% and -4.6% respectively).

Over the first five months of the year, 123,834 trucks were registered across the EU, down by 3.1%. Germany contributed to the region's negative performance by posting the weakest result of the four key markets (-8.3%). Italy posted a modest decline (-2.2%), whereas Spain and France witnessed slight growth (+1.5% and +0.8% respectively).

NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

In May, EU registrations of new buses increased by 32.8%, reaching 2,452 units, as some countries in the region posted triple- and even quadruple-digit gains. Bulgaria recorded the biggest percentage gain (+1,800.0%). Portugal and Sweden also provided a strong boost to the region's performance (+515.0% and +188.9% respectively).

So far in 2022, EU sales of new buses and coaches expanded by 5.6%. The growth last month and in March brought the cumulative performance of the region into positive territory for the first time this year.

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 23 June 2022

LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T¹
EUROPEAN UNION² + EFTA + UK

	MAY			JANUARY-MAY		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria	1,892	5,286	-64.2	9,221	21,729	-57.6
Belgium	4,792	6,021	-20.4	24,614	35,353	-30.4
Bulgaria	398	594	-33.0	1,958	2,681	-27.0
Croatia	596	760	-21.6	3,295	3,578	-7.9
Cyprus	252	170	+48.2	871	756	+15.2
Czech Republic	1,785	1,651	+8.1	7,134	7,554	-5.6
Denmark	2,301	2,857	-19.5	12,032	14,045	-14.3
Estonia	317	374	-15.2	1,687	1,982	-14.9
Finland	856	1,166	-26.6	4,632	6,000	-22.8
France	28,880	35,962	-19.7	146,836	195,622	-24.9
Germany	17,744	23,279	-23.8	91,179	113,720	-19.8
Greece	788	877	-10.1	3,627	4,290	-15.5
Hungary	1,762	2,068	-14.8	7,602	10,158	-25.2
Ireland ³	1,450	2,316	-37.4	12,431	16,035	-22.5
Italy ⁴	15,437	17,855	-13.5	73,217	80,397	-8.9
Latvia	202	256	-21.1	1,099	1,030	+6.7
Lithuania	374	320	+16.9	1,399	1,687	-17.1
Luxembourg	277	424	-34.7	1,683	2,256	-25.4
Netherlands	5,042	6,154	-18.1	25,737	33,315	-22.7
Poland	5,302	6,393	-17.1	26,046	31,385	-17.0
Portugal	1,623	2,575	-37.0	9,787	12,513	-21.8
Romania	1,125	1,232	-8.7	5,164	6,252	-17.4
Slovakia	595	686	-13.3	3,210	3,204	+0.2
Slovenia	661	832	-20.6	3,528	4,537	-22.2
Spain	10,921	16,212	-32.6	46,409	72,632	-36.1
Sweden	2,983	2,788	+7.0	14,046	18,337	-23.4
EUROPEAN UNION	108,355	139,108	-22.1	538,444	701,048	-23.2
EU14⁵	94,986	123,772	-23.3	475,451	626,244	-24.1
EU12⁶	13,369	15,336	-12.8	62,993	74,804	-15.8
Iceland	247	127	+94.5	710	502	+41.4
Norway	2,241	2,904	-22.8	10,497	14,846	-29.3
Switzerland	1,898	2,579	-26.4	10,558	13,084	-19.3
EFTA	4,386	5,610	-21.8	21,765	28,432	-23.4
United Kingdom	22,000	29,354	-25.1	117,941	157,150	-25.0
EU + EFTA + UK	134,741	174,072	-22.6	678,150	886,630	-23.5
EU14 + EFTA + UK	121,372	158,736	-23.5	615,157	811,826	-24.2

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

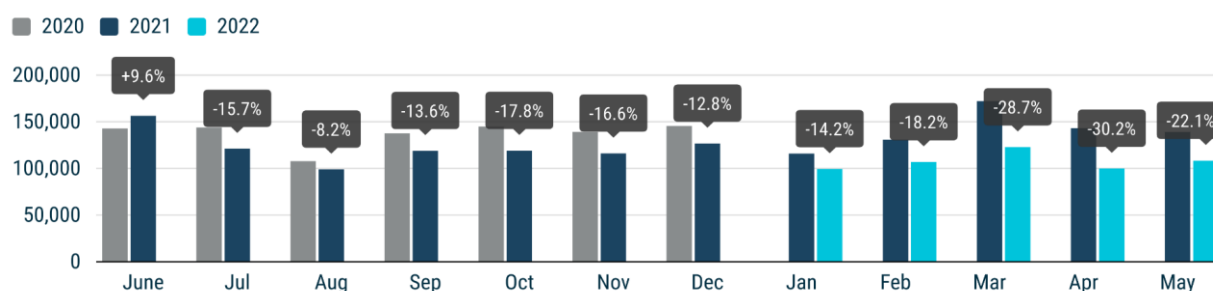
¹ Including light buses and coaches

² Data for Malta not available

³ LCV ≤6t ⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004



PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 23 June 2022

HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹
EUROPEAN UNION + EFTA + UK

	MAY			JANUARY-MAY		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria ²	489	612	-20.1	2,608	2,970	-12.2
Belgium	662	503	+31.6	3,233	3,024	+6.9
Bulgaria	280	249	+12.4	1,394	1,216	+14.6
Croatia	98	96	+2.1	451	477	-5.5
Cyprus	4	6	-33.3	11	25	-56.0
Czech Republic	780	701	+11.3	3,240	3,092	+4.8
Denmark	369	264	+39.8	1,874	1,708	+9.7
Estonia	92	97	-5.2	352	366	-3.8
Finland	213	216	-1.4	1,024	1,064	-3.8
France	3,474	3,032	+14.6	17,505	16,626	+5.3
Germany	4,539	4,434	+2.4	23,555	24,537	-4.0
Greece	44	37	+18.9	216	131	+64.9
Hungary	545	352	+54.8	2,089	1,732	+20.6
Ireland ³	158	146	+8.2	904	1,047	-13.7
Italy ⁴	2,042	1,786	+14.3	9,375	9,545	-1.8
Latvia	157	84	+86.9	688	536	+28.4
Lithuania	830	738	+12.5	3,236	4,031	-19.7
Luxembourg ⁵	59	82	-28.0	407	431	-5.6
Netherlands	1,009	862	+17.1	5,434	5,035	+7.9
Poland	2,771	2,639	+5.0	11,910	12,521	-4.9
Portugal	242	339	-28.6	1,453	1,569	-7.4
Romania	599	562	+6.6	2,639	2,417	+9.2
Slovakia	254	226	+12.4	1,215	1,194	+1.8
Slovenia	194	170	+14.1	964	771	+25.0
Spain	1,482	1,554	-4.6	8,179	8,031	+1.8
Sweden	510	491	+3.9	2,124	2,389	-11.1
EUROPEAN UNION	21,896	20,278	+8.0	106,080	106,485	-0.4
EU14	15,292	14,358	+6.5	77,891	78,107	-0.3
EU12	6,604	5,920	+11.6	28,189	28,378	-0.7
Iceland	13	17	-23.5	51	47	+8.5
Norway	330	369	-10.6	1,724	1,889	-8.7
Switzerland	302	259	+16.6	1,211	1,312	-7.7
EFTA	645	645	+0.0	2,986	3,248	-8.1
United Kingdom ⁵	2,831	2,797	+1.2	14,037	14,172	-1.0
EU + EFTA + UK	25,372	23,720	+7.0	123,103	123,905	-0.6
EU14 + EFTA + UK	18,768	17,800	+5.4	94,914	95,527	-0.6

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

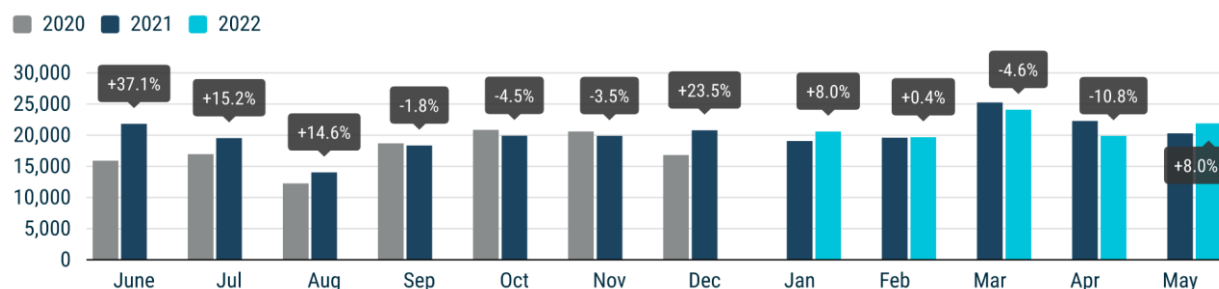
¹ Excluding heavy buses and coaches

² HCV ≥15t

³ HCV > 17t

⁴ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

⁵ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 23 June 2022

MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹
EUROPEAN UNION + EFTA + UK

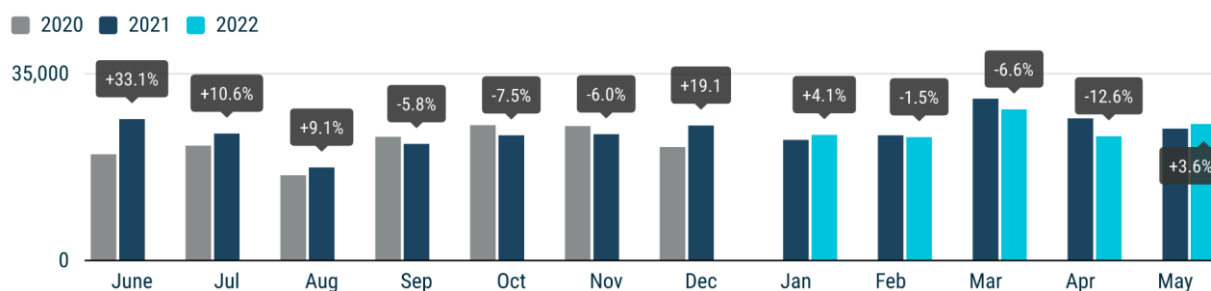
	MAY			JANUARY-MAY		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	529	627	-15.6	2,732	3,069	-11.0
Belgium	760	629	+20.8	3,637	3,640	-0.1
Bulgaria	313	258	+21.3	1,447	1,264	+14.5
Croatia	115	134	-14.2	520	559	-7.0
Cyprus	11	9	+22.2	25	42	-40.5
Czech Republic	873	858	+1.7	3,648	3,655	-0.2
Denmark	400	305	+31.1	2,062	1,884	+9.4
Estonia	95	98	-3.1	382	388	-1.5
Finland	308	302	+2.0	1,400	1,558	-10.1
France	3,855	3,532	+9.1	19,619	19,472	+0.8
Germany	6,220	6,532	-4.8	31,972	34,851	-8.3
Greece	56	56	+0.0	293	222	+32.0
Hungary	582	388	+50.0	2,210	1,861	+18.8
Ireland	195	188	+3.7	1,055	1,223	-13.7
Italy ²	2,440	2,204	+10.7	11,078	11,327	-2.2
Latvia	165	95	+73.7	709	580	+22.2
Lithuania	837	741	+13.0	3,256	4,072	-20.0
Luxembourg	70	93	-24.7	451	486	-7.2
Netherlands	1,094	974	+12.3	5,972	5,660	+5.5
Poland	2,978	2,860	+4.1	12,860	13,494	-4.7
Portugal	286	392	-27.0	1,655	1,805	-8.3
Romania	618	585	+5.6	2,726	2,522	+8.1
Slovakia	276	266	+3.8	1,330	1,345	-1.1
Slovenia	206	179	+15.1	1,019	842	+21.0
Spain	1,761	1,846	-4.6	9,454	9,310	+1.5
Sweden	560	569	-1.6	2,322	2,686	-13.6
EUROPEAN UNION	25,603	24,720	+3.6	123,834	127,817	-3.1
EU14	18,534	18,249	+1.6	93,702	97,193	-3.6
EU12	7,069	6,471	+9.2	30,132	30,624	-1.6
Iceland	21	23	-8.7	84	103	-18.4
Norway	493	584	-15.6	2,321	2,592	-10.5
Switzerland	358	311	+15.1	1,406	1,556	-9.6
EFTA	872	918	-5.0	3,811	4,251	-10.4
United Kingdom ³	3,674	3,945	-6.9	17,970	19,252	-6.7
EU + EFTA + UK	30,149	29,583	+1.9	145,615	151,320	-3.8
EU14 + EFTA + UK	23,080	23,112	-0.1	115,483	120,696	-4.3

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 23 June 2022

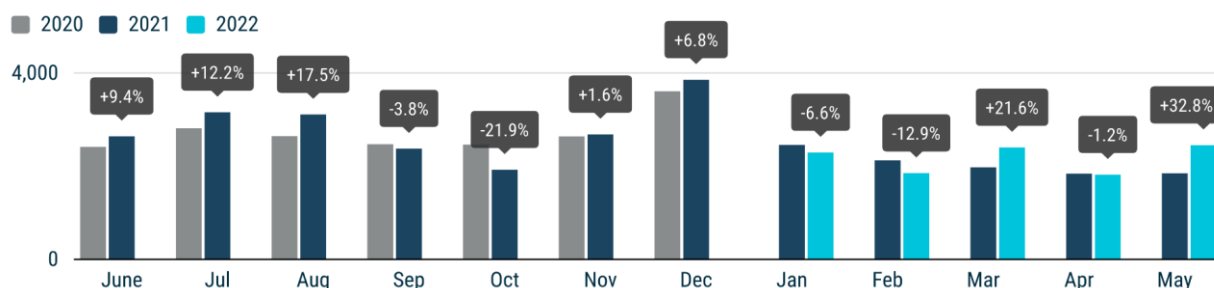
MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T
EUROPEAN UNION + EFTA + UK

	MAY			JANUARY-MAY		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	36	54	-33.3	305	373	-18.2
Belgium	61	65	-6.2	350	453	-22.7
Bulgaria	38	2	+1,800.0	92	33	+178.8
Croatia	20	5	+300.0	56	49	+14.3
Cyprus	2	3	-33.3	42	9	+366.7
Czech Republic	242	57	+324.6	709	538	+31.8
Denmark	39	67	-41.8	210	182	+15.4
Estonia	19	39	-51.3	162	129	+25.6
Finland	43	30	+43.3	96	72	+33.3
France	312	244	+27.9	2,062	1,916	+7.6
Germany	332	379	-12.4	1,730	2,062	-16.1
Greece	29	47	-38.3	89	140	-36.4
Hungary	28	47	-40.4	121	134	-9.7
Ireland	24	12	+100.0	193	202	-4.5
Italy ¹	214	280	-23.6	1,211	1,438	-15.8
Latvia	87	46	+89.1	185	81	+128.4
Lithuania	4	11	-63.6	37	75	-50.7
Luxembourg	12	5	+140.0	101	78	+29.5
Netherlands	46	9	+411.1	182	139	+30.9
Poland	85	130	-34.6	496	514	-3.5
Portugal	246	40	+515.0	514	263	+95.4
Romania	74	69	+7.2	345	331	+4.2
Slovakia	21	0		131	49	+167.3
Slovenia	16	2	+700.0	32	42	-23.8
Spain	162	114	+42.1	925	590	+56.8
Sweden	260	90	+188.9	441	352	+25.3
EUROPEAN UNION	2,452	1,847	+32.8	10,817	10,244	+5.6
EU14	1,816	1,436	+26.5	8,409	8,260	+1.8
EU12	636	411	+54.7	2,408	1,984	+21.4
Iceland	2	1	+100.0	10	7	+42.9
Norway	70	32	+118.8	213	182	+17.0
Switzerland	32	34	-5.9	143	181	-21.0
EFTA	104	67	+55.2	366	370	-1.1
United Kingdom ²	430	389	+10.5	2,119	1,464	+44.7
EU + EFTA + UK	2,986	2,303	+29.7	13,302	12,078	+10.1
EU14 + EFTA + UK	2,350	1,892	+24.2	10,894	10,094	+7.9

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 23 June 2022

TOTAL NEW COMMERCIAL VEHICLES (CV), BY MARKET
EUROPEAN UNION + EFTA + UK

	MAY			JANUARY-MAY		
	Units		% change 22/21	Units		% change 22/21
	2022	2021		2022	2021	
Austria	2,457	5,967	-58.8	12,258	25,171	-51.3
Belgium	5,613	6,715	-16.4	28,601	39,446	-27.5
Bulgaria	749	854	-12.3	3,497	3,978	-12.1
Croatia	731	899	-18.7	3,871	4,186	-7.5
Cyprus	265	182	+45.6	938	807	+16.2
Czech Republic	2,900	2,566	+13.0	11,491	11,747	-2.2
Denmark	2,740	3,229	-15.1	14,304	16,111	-11.2
Estonia	431	511	-15.7	2,231	2,499	-10.7
Finland	1,207	1,498	-19.4	6,128	7,630	-19.7
France	33,047	39,738	-16.8	168,517	217,010	-22.3
Germany	24,296	30,190	-19.5	124,881	150,633	-17.1
Greece	873	980	-10.9	4,009	4,652	-13.8
Hungary	2,372	2,503	-5.2	9,933	12,153	-18.3
Ireland	1,669	2,516	-33.7	13,679	17,460	-21.7
Italy	18,091	20,339	-11.1	85,506	93,162	-8.2
Latvia	454	397	+14.4	1,993	1,691	+17.9
Lithuania	1,215	1,072	+13.3	4,692	5,834	-19.6
Luxembourg	359	522	-31.2	2,235	2,820	-20.7
Netherlands	6,182	7,137	-13.4	31,891	39,114	-18.5
Poland	8,365	9,383	-10.8	39,402	45,393	-13.2
Portugal	2,155	3,007	-28.3	11,956	14,581	-18.0
Romania	1,817	1,886	-3.7	8,235	9,105	-9.6
Slovakia	892	952	-6.3	4,671	4,598	+1.6
Slovenia	883	1,013	-12.8	4,579	5,421	-15.5
Spain	12,844	18,172	-29.3	56,788	82,532	-31.2
Sweden	3,803	3,447	+10.3	16,809	21,375	-21.4
EUROPEAN UNION	136,410	165,675	-17.7	673,095	839,109	-19.8
EU14	115,336	143,457	-19.6	577,562	731,697	-21.1
EU12	21,074	22,218	-5.1	95,533	107,412	-11.1
Iceland	270	151	+78.8	804	612	+31.4
Norway	2,804	3,520	-20.3	13,031	17,620	-26.0
Switzerland	2,288	2,924	-21.8	12,107	14,821	-18.3
EFTA	5,362	6,595	-18.7	25,942	33,053	-21.5
United Kingdom	26,104	33,688	-22.5	138,030	177,866	-22.4
EU + EFTA + UK	167,876	205,958	-18.5	837,067	1,050,028	-20.3
EU14 + EFTA + UK	146,802	183,740	-20.1	741,534	942,616	-21.3

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

