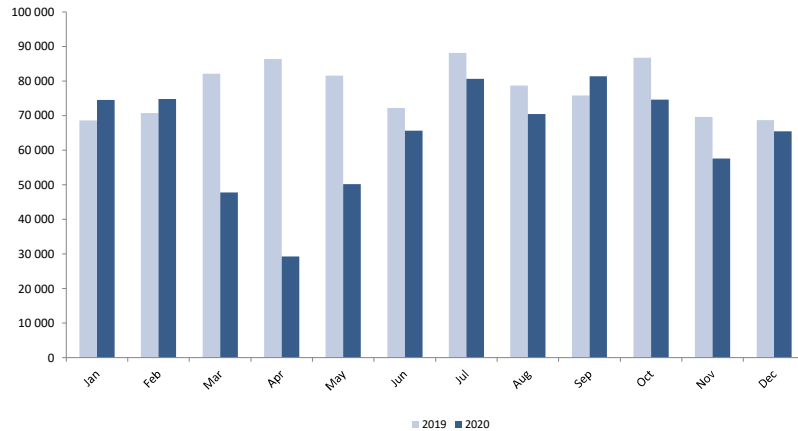


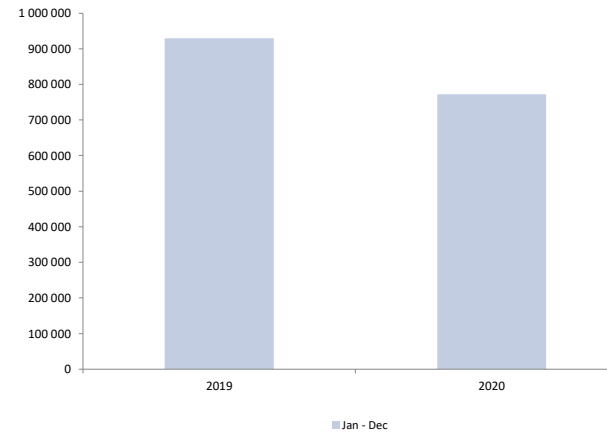
First Registrations of used Passenger Cars in Poland, 2019 - 2020
PZPM based on data from Centralna Ewidencja Pojazdow

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2019	68 622	70 664	82 061	86 317	81 537	72 192	88 098	78 656	75 834	86 742	69 594	68 711	929 028
2020	74 482	74 779	47 727	29 209	50 151	65 591	80 592	70 418	81 314	74 574	57 522	65 447	771 806
%change y/y	8,5%	5,8%	-41,8%	-66,2%	-38,5%	-9,1%	-8,5%	-10,5%	7,2%	-14,0%	-17,3%	-4,8%	-16,9%

**First Registrations of Used PC in Poland
2019 - 2020**



**First Registrations of Used PC in Poland
2019 - 2020**



Age Structure Jan-Dec 2019

Age	Number of vehicles	Share %
<=4 years	103 292	11,1%
>4 years & <=10 years	318 980	34,3%
>10 years	506 756	54,5%
Total	929 028	100%

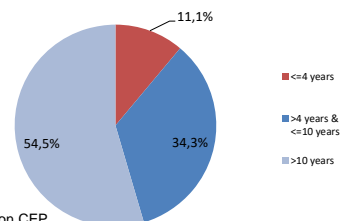
Age Structure Jan - Dec 2019

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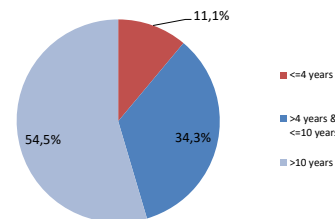
Age Structure Jan - Dec 2020

Age	Number of vehicles	Share %
<=4 years	84 165	10,9%
>4 years & <=10 years	258 909	33,5%
>10 years	428 734	55,5%
Total	771 808	100%

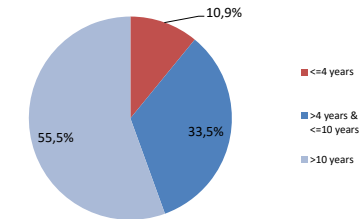
**First Registrations of Used Vehicles
in year 2019 - age structure**



**First Registrations of Used Vehicles
Jan - Dec 2019 - age structure**



**First Registrations of Used Vehicles
Jan - Dec 2020 - age structure**

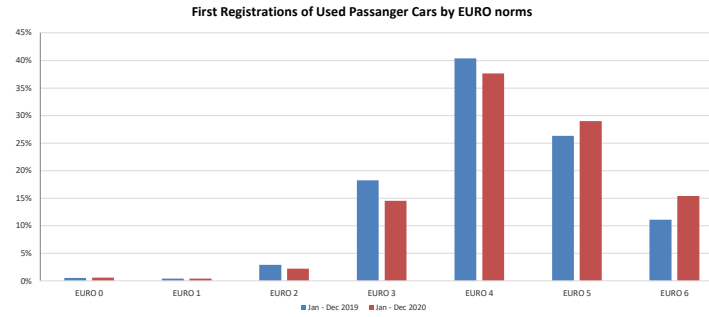


source: PZPM based on CEP

First Registrations of Used Passenger Cars by EURO norms

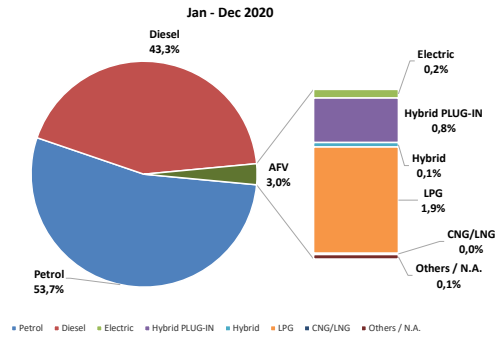
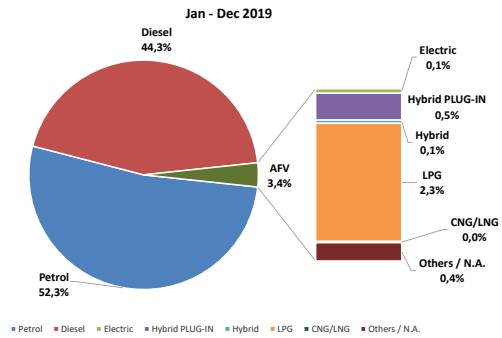
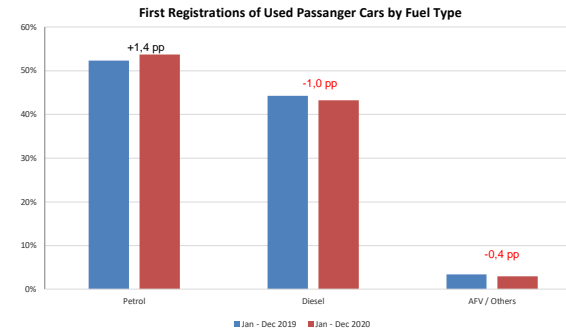
Norm	Jan - Dec 2019	Jan - Dec 2020
EURO 0	0,6%	0,6%
EURO 1	0,4%	0,4%
EURO 2	2,9%	2,2%
EURO 3	18,3%	14,6%
EURO 4	40,4%	37,7%
EURO 5	26,3%	29,0%
EURO 6	11,1%	15,4%
Razem	100%	100%

*PZPM estimates



First Registrations of Used Passenger Cars by Fuel Type

Fuel Type	Jan - Dec 2019		Jan - Dec 2020		Volume Change y/y	Market Share Change y/y
	000 units	mkt share %	000 units	mkt share %		
Petrol	486,2	52,3%	414,7	53,7%	-14,7%	+1,4 pp
Diesel	411,3	44,3%	334,0	43,3%	-18,8%	-1,0 pp
AFV / Others	31,6	3,4%	23,1	3,0%	-26,7%	-0,4 pp
including:						
Electric	0,835	0,1%	1,186	0,2%	+42,0%	+0,1 pp
Hybrid PLUG-IN	4,924	0,5%	6,082	0,8%	+4,0%	+0,3 pp
Hybrid	0,571	0,1%	0,594	0,1%	+23,5%	+0,0 pp
LPG	21,7	2,3%	14,5	1,9%	-33,1%	-0,5 pp
CNG/LNG	0,237	0,0%	0,177	0,0%	-25,3%	+0,0 pp
Others / N.A.	3,323	0,4%	0,590	0,1%	-82,2%	-0,3 pp



source: PZPM based on CEP

source: PZPM based on CEP